

National Aeronautics and Space Administration  
Goddard Space Flight Center  
Greenbelt, MD 20771



June 7, 2013

Reply to Attn of: 400

Ms. Ronna Kirchoff  
Exelis, Inc.  
7855 Walker Drive  
Greenbelt MD 20770

Dear Ms. Kirchoff:

The evaluation of Exelis' performance under the Space Communications Network Services (SCNS) contract number NNG09DA01C for the 4<sup>th</sup> period of October 9, 2012 through April 8, 2013 has been completed. In compliance with the SCNS Performance Evaluation Plan (PEP) 450-MGMT-0005, this assessment included an evaluation of Program/Business Management, Technical/Schedule, and Cost Performance. The Contracting Officer will issue a contract modification for payment of the earned fee under separate cover.

Exelis received a consolidated Indefinite Delivery Indefinite Quantify (IDIQ) Service Task and Core performance score of 92 percent (an adjectival score of "Excellent") and earned [REDACTED] of the [REDACTED] available fee. For End Item Task Orders (TOs), Exelis earned [REDACTED] of the [REDACTED] available fee. End Item TOs award fee earned was a combination of "final" fee for tasks whose final deliveries were made during this period and "interim" fee for tasks whose deliverables will be completed during a future award fee period. (Final End Item TO fee determination is made when final deliveries are made.) See Enclosure for information on individual, End Item TO scores.

Overall, for IDIQ Service Tasks and Core, Exelis achieved an excellent level of Technical/Schedule performance. Exelis also achieved an excellent level of Cost Performance which is attributed to significant improvements in cost reviews/forecasting and 533/533Q reports. In addition, Exelis' Program Management performance was effective and much improved as compared to the previous evaluation period. The consolidated IDIQ Service Task and Core performance score is comprised of the following element scores:

### **Program/Business Management**

Exelis is awarded a score of 86 percent for the Program/Business Management Performance factor, representing a "Very Good" adjectival rating. Generally, Exelis complied with all contract terms and conditions, was responsive to contract issues, submitted accurate reports, and continued to effectively track and status task order progress. Exelis' new cost reporting framework significantly improved the timeliness and quality of financial reporting. In future periods, Exelis is encouraged to improve: accounting for, tracking, and inspecting government property; timely and accurate submission of provisional fee invoices; and improving the representation of underrepresented groups which were below norms, (e.g. – women and minorities) in the workforce categories entitled, "Total Workforce" and "Officials and Managers". Exelis is also encouraged to demonstrate progress towards achieving the SCNS contract's Small Business goals.

### **Technical/Schedule Performance**

Exelis is awarded a score of 94 percent for the Technical Performance factor, representing an "Excellent" adjectival rating.

Exelis' operation of the Space Network (SN) on the Core portion of the contract was excellent. This was the first time where the standard of Excellence in both proficiency and availability were achieved during each month of the evaluation period. Exelis achieved a significant reduction (84 percent) in Operator Errors. Exelis also supported numerous Expendable Launch Vehicle launches and International Space Station visiting vehicle activities with 100 percent proficiency. In addition, Exelis' focus on analyzing and resolving problems that arose during the Landsat Data Continuity Mission's (LDCM) post-launch operations is much appreciated. Prior to launch, Exelis identified a problem during testing and developed a solution that minimized impacts by not requiring changes to the LDCM spacecraft or control center. Exelis is encouraged to focus on improving prelaunch testing and troubleshooting to further minimize post-launch operational issues.

Exelis is also encouraged to continue improving the content and completeness of the Significant Event Reports (SER). The SER reporting process is critical to raising NASA's leadership awareness of operational issues. Exelis' performance on IDIQ tasks was also excellent, particularly on task orders that support the Systems Engineering functions of the SN and Space Network Ground Segment Sustainment projects (TOs 30, 31, 66, 70, and 123).

Exelis provided excellent support of NASA's Near Earth Network (NEN) tracking stations on a variety of scientific missions, launch and other mission critical operations services. Both NASA and commercial stations achieved an operational proficiency well above 99.1 percent. Exelis provided excellent support for the NEN engineering and development areas, including the successful completion of the AS3 Upgrade Project's site construction at the Alaska Facility. NEN compatibility flexibility at commercial stations was extended via Exelis' completion of new mission certifications at Santiago Ground Station, Kongsberg Satellite Services AS, and Universal Space Network.

In the Networks Integration and Management (NIMO) area, Exelis' support for all operational activities and services was excellent. Exelis provided outstanding NIMO service during Tracking Data Relay Satellite-K's acceptance testing and the first two SpaceX/Dragon Commercial Re-Supply missions. Also, Exelis did an outstanding job of delivering and upgrading, on schedule, high quality simulators that greatly assisted a number of missions in their pre-launch preparations. In the future, Exelis is encouraged to ensure timely deliveries of final compatibility test reports.

#### **Cost Performance**

Exelis' is awarded a score of 92 percent for the Cost Performance factor, representing an "Excellent" adjectival rating. The negotiated versus actual cost for this period under-ran, primarily due to a 2012 indirect rate adjustment that affected Core 1.0, Core 2.0 and most IDIQ Task Orders. Exelis minimized indirect costs that enabled Government cost savings. Exelis is encouraged to resolve the remaining forecasting issues associated with material and subcontractor invoice delays. These invoice delays adversely impact NASA's budget planning efforts.

#### **End Items**

With a few minor exceptions, End Item Task Orders were rated "Excellent" or "Very Good." I recognize and appreciate Exelis' "Excellent" (99 percent) performance during task order 99's final reporting period. To achieve better performance in future periods (TOs 93, 115 White Sands Ground Terminal Chiller Replacement and TO 107 White Sands Complex Switchgear Replacement), Exelis is encouraged to improve their processes for executing competitive procurements.

#### **Summary**

Exelis' overall performance during the fourth period of the contract was excellent. I am very pleased with Exelis' efforts to maximize cost savings and improve efficiency. Please take note of areas of improvement and strive to maintain excellence in the future.

Sincerely,



George W. Morrow  
Fee Determination Official

Enclosure

Under Separate Cover:  
Award Fee Modification to the Contract

cc:

- 100/Mr. C. Scolese
- 100/Mr. A. Obenschain
- 210.P/Ms. T. Anthony
- 210.P/Ms. A. Harris
- 210.P/Ms. M. Nieves-Torres
- 400/Mr. D. Scheve
- 400/Mr. S. Shinn
- 450/Ms. J. Bretthauer
- 450/Ms. M. Esfandiari
- 450/Ms. T. Felton
- 450/Ms. S. Janicki
- 450/Mr. J. Volosin
- Exelis/Ms. R. Kirchoff
  - Ms. A. Hasselbrack

End Item Task Orders  
Available and Earned Award Fee Matrix  
NNG09DA01C  
October 9, 2012 through April 8, 2013

For the TOs that ended during this evaluation period, the score shown in the table represents the final score for the life of the task. The available and earned fee shown in the table only represents the fee available/earned for this period. In accordance with Section 4 (k) of the PEP, "the final evaluation will consider the Contractor's performance and will be evaluated against the PEP to determine the total delivery order earned Award Fee. The interim payments are superseded by the fee determination made in the final delivery order evaluation. The Government will then pay the Contractor, or the Contractor will refund to the Government, the difference between the final award fee determination and the cumulative interim fee evaluation payments". All adjustments will be made via the Award Fee Modification that follows this letter.

Task Order	Task Description	End Date	Interim/ Final	Fee Available for the period	Overall	Dollars Earned during the Period
060	Blossom Point Antenna System	5/31/2013	Interim			\$23,817
063	SN Obsolescence Mitigation Support for USS-CR Project	6/15/2013	Interim			\$33,271
064	SN USS-CR Project - Materials	5/31/2013	Interim			\$0
065	ATTC Systems Development	6/30/2012	Interim			\$112,877
084	SN Support to Orion Flight Test 1	9/30/2013	Interim			\$17,247
085	Digital Architecture Testing	6/1/2013	Interim			\$32,619
086	WSC Telephone Sys Replacement	5/31/2013	Interim			\$3,421
093	WSGT Chiller Replacement Phase 1	8/6/2013	Interim			\$37,520
094	Space Shuttle Termination and Retirement Network Activities	12/31/2012	Final			\$2,923
099	James Webb Space Telescope Portable Spacecraft Simulator	10/30/2012	Final			\$275
107	Replacement of WSC's Switchgear PLC and SCADA systems	6/30/2013	Interim			\$70,748
113	Magnetosphere Multiscale BEFOV automation	8/6/2013	Interim			\$15,059
114	USS R-60 Replacement Phase 2	8/6/2013	Interim			\$8,982
115	WSGT Chiller Replacement Phase 2	8/30/2013	Interim			\$48,339
<b>TOTAL</b>						<b>\$407,099</b>

Enclosure